

Montreal, March 13, 2019

Classification: Public

NOTICE OF RETIREMENT: DISCONTINUATION OF ILCO AND SAFLOK MAGSTRIPE LOCKS

Dear Valued Customer,

dormakaba announces the retirement of its Ilco and Saflok magstripe line of products that includes: Generation E-760, 770, Solitaire Series, MT Mag, adese and Quantum Mag. This line of electronic hotel locks has been faithfully serving the hospitality and multihousing markets since the 1990s.

Effective immediately, the Ilco and Saflok magstripe locks will no longer be offered for retrofit or new construction projects.

Innovation is at the heart of our company, while providing smart and secure access solutions is the foundation of our business. Our product portfolio is driven by market and technological trends which create added value for our customers.

Given the continuous evolution of hotel access to RFID technology, the retirement of our magstripe locks aligns with dormakaba's commitment to offering advanced solutions, to provide a modern hotel experience.

dormakaba understands that security, control and accountability are essential for guest safety and efficient operations. By replacing magstripe locks, you can take advantage of the many features and benefits of RFID technology.

- Keycards will not demagnetize
- Path to mobile access solution
- Remote guest check-in options
- Low maintenance sealed reader
- Real-time alerts
- RFID audits staff activity tracking efficiency and performance

It is also important for us to provide service during the upgrade to RFID. Therefore, customer and technical support for dormakaba magstripe locks currently in the marketplace will continue based on the following schedule:

RETIREMENT DETAILS

Product Name	End of retrofit and new construction sales	End of complete lock replacement	End of Lock repair	End of parts ordering	End of service plans
Generation E-760, 770,					
Solitaire Series MT Mag,	March 13 th	March 25th	March 25th	March 25th	March 25 th
adese, Quantum Mag	2019	2024	2024	2024	2024

An RFID upgrade package is offered for the migration to RFID, including our latest access management software, Ambiance.

RECOMMENDED RFID UPGRADE PATH

Discontinued locking system		Replacement RFID locking system			
Magstripe lock	Access System	RFID lock	Upgrade	Access System	
Generation E-760/770	Atlas, FDU	RT Plus*	Outside Housing only	Ambiance	
Solitaire Series (710, 710-2)	Atlas, FDU	RT Plus*	Complete lock	Ambiance	
MT Mag	System 6000	MT RFID, RT Plus*	Complete Lock	Ambiance	
adese	System 6000	MT RFID, RT Plus*	Complete Lock	Ambiance	
Quantum Mag	System 6000	Quantum IV	Reader, PCB/Complete lock	Ambiance	

*RT Plus is an enhanced version of the proven RT RFID electronic lock. RT Plus offers a simple upgrade from Ilco 760 and 770 magstripe locks to RFID by only replacing the outside housing. The RT Plus contains a BLE module in the lock reader, offering an immediately path to mobile access. A complete lock replacement will be required for Ilco Solitaire Series, Saflok MT and adese. If your current magstripe locks are over 8 years old, we highly recommend a complete lock replacement.

To discover our complete line of RFID locks, please visit dormakaba.us.

For RFID product quoting request, please contact your local sales representative.

All customers with active service agreement will remain covered under the same terms & conditions until expiration. If you have any questions regarding your agreement, please contact your <u>service plan sales</u> team or call 1-877-468-3555.

We thank you for your continued trust and we look forward to serving you for years to come.

Sincerely

Mike Lopes

Sr. Product Manager, Electronic Locks (Lodging Systems)